



# 5 SECRETS TO HEALTHIER CASH FLOW FOR SUBCONTRACTORS WEBINAR

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**Thursday, June 27**  
**11:00 AM - 12:00 PM PST**  
**VIA ZOOM**

As a subcontractor, you're constantly financing your clients' projects. You're funding the job and doing the work before you're paid. And getting paid isn't easy. Only 5% of subcontractors report always being paid on time, and the average time to get paid in construction is 90 days. It's time to buck the status quo! In this session, Claire Wilson will share best practices and strategies for getting paid faster and better managing cash flow on projects.

## **Learning Objectives:**

- Identify and address the main causes of payment delays
- Detect billing red flags and intervene and manage associated financial risks
- Optimize change order management
- Create an A/R escalation plan
- Properly manage cash flow on public vs. private projects as well as PLA vs. non-PLAs
- Implement billing projections and cash flow forecasts

**To RSVP, please email Rowanne Khafagy at [rkhafagy@scgma.com](mailto:rkhafagy@scgma.com)**